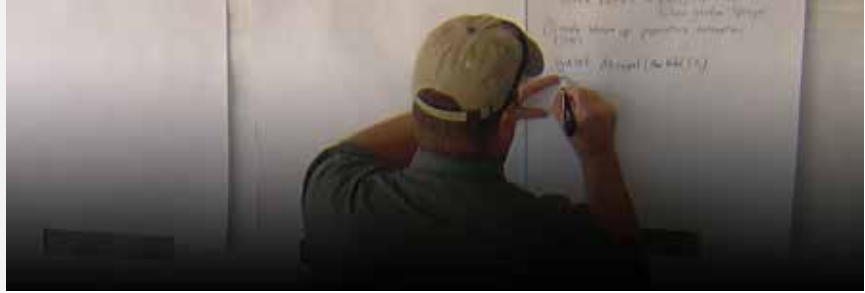


BASIC CRISIS NEGOTIATIONS



SCHEDULE

DAY 1

- HISTORICAL AND CURRENT CNT PERSPECTIVE
 - BASICS OF NEGOTIATIONS
- NEGOTIATION/CRISIS INTERVENTION TECHNIQUES
 - ACTIVE LISTENING EXERCISE

DAY 2

- ACTIVE LISTENING EXERCISE • TYPES OF INCIDENTS • ROUND TABLE PRACTICAL EXERCISE
- NEGOTIATION PROCESS • INCIDENT DEBRIEF

DAY 3

- NEGOTIATION PROCESS (CONTINUED)
- TYPES OF SUBJECTS / HOSTAGE TAKERS
- SUICIDE/SUICIDE BY COP • INCIDENT DEBRIEF

DAY 4

- THIRD PARTY INTERMEDIARIES
- TEAM MAKE-UP, TRAINING, AND STRESS
- CNT-SWAT RELATIONS & OPERATING IN TACTICAL ENVIRONMENT • RESOURCES
 - CLASSROOM EXERCISE

DAY 5

- ROLE PLAY EXERCISES

40 HOURS OF TRAINING OVER 5 DAYS

This course is designed for individuals recently assigned to Crisis Negotiations Teams. Topics to be covered include a historical and contemporary perspective of CNT, team structure and management, the Tactical Operations Center (TOC) Concept, types of crisis situations, hostage-taker profiles, tactical force options, negotiations processes, communication techniques, and negotiator stress.

LEARNING OBJECTIVES

- Historical and current perspective of CNT
- Types of incidents and crisis situations
- Types of subjects
- Negotiation process and guidelines
- Negotiations techniques
- Third party intermediaries and the media
- Negotiator stress and training
- Tactical / less lethal options