BASIC CRISIS NEGOTIATIONS

LEARNING OBJECTIVES

• Historical and current perspective of CNT
• Types of incidents and crisis situations
• Types of subjects
• Negotiation process and guidelines
• Negotiations techniques
• Third party intermediaries and the media
• Negotiator stress and training
• Tactical / less lethal options

SCHEDULE

DAY 1
• HISTORICAL AND CURRENT CNT PERSPECTIVE
  • BASICS OF NEGOTIATIONS
  • NEGOTIATION/CRISES INTERVENTION TECHNIQUES
    • ACTIVE LISTENING EXERCISE

DAY 2
• ACTIVE LISTENING EXERCISE • TYPES OF INCIDENTS • ROUND TABLE PRACTICAL EXERCISE
• NEGOTIATION PROCESS • INCIDENT DEBRIEF

DAY 3
• NEGOTIATION PROCESS (CONTINUED)
• TYPES OF SUBJECTS / HOSTAGE TAKERS
• SUICIDE/SUICIDE BY COP • INCIDENT DEBRIEF

DAY 4
• THIRD PARTY INTERMEDIARIES
• TEAM MAKE-UP, TRAINING, AND STRESS
• CNT-SWAT RELATIONS & OPERATING IN TACTICAL ENVIRONMENT • RESOURCES
  • CLASSROOM EXERCISE

DAY 5
• ROLE PLAY EXERCISES

40 HOURS OF TRAINING OVER 5 DAYS

This course is designed for individuals recently assigned to Crisis Negotiations Teams. Topics to be covered include a historical and contemporary perspective of CNT, team structure and management, the Tactical Operations Center (TOC) Concept, types of crisis situations, hostage-taker profiles, tactical force options, negotiations processes, communication techniques, and negotiator stress.

National Tactical Officers Association

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