

ADVANCED CRISIS NEGOTIATIONS



SCHEDULE

DAY 1

- COMMUNICATING WITH THE NON-RESPONDER
 - THE INCIDENT ASSESSMENT PROCESS
 - INCIDENT DEBRIEF/ASSESSMENT EXERCISE
 - RESPONSE EXERCISES

DAY 2

- SCENARIO DEVELOPMENT
 - TRAINING EXERCISES
 - CLASS EXERCISE

DAY 3

- PRACTICAL TRAINING EXERCISE
 - INCIDENT DEBRIEF

24 HOURS OF TRAINING OVER 3 DAYS

Designed for individuals who have already taken a basic negotiations course and/or understand the basic concepts of a hostage/barricade incident. Topics to be covered include Communicating with The Non-Responder, Tactical Role of the Negotiator and using the Tactical Action Guide, Incident Debriefs and Assessment Exercises, Response Exercises, and Scenario Development. Students will be asked to write their own scenarios as part of the Scenario Development. The student will learn about negotiation strategies from actual incident debriefs, participate in classroom and practical exercises (scenarios).

LEARNING OBJECTIVES

- Communicating with the Non-Responder
- Tactical role of the negotiator and tactical action guide
- Incident debriefs and incident assessments
- Scenario development and writing a scenario
- Response exercises
- How to conduct practical exercises (scenarios)
- Practical exercises (scenarios)